

Real Estate Acquisitions and Sales

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Real estate acquisitions and sales involve the legal transfer of property ownership, including contract negotiation, due diligence, financing coordination, and closing. In New York, these transactions are highly regulated and often require experienced legal counsel to manage risk, ensure compliance, and protect financial interests.

Abrams Fensterman represents buyers, sellers, developers, and investors in complex residential and commercial real estate transactions across New York, providing strategic legal guidance from initial deal structuring through closing.

Real Estate Transactions We Handle

Our attorneys represent clients in a wide range of real estate acquisitions and sales across New York, including:

- Commercial real estate transactions
- Industrial and retail property acquisitions
- Multi-family and mixed-use developments
- Residential property purchases and sales
- Ground lease transactions
- Portfolio and multi-asset acquisitions
- Ownership interest and entity-level transfers

We advise both individual and corporate clients on structuring and executing real estate deals, from single-property transactions to complex portfolio acquisitions.

Who We Represent

Abrams Fensterman represents clients on both the buy and sell sides of real estate transactions, including:

- Real estate developers
- Owner-operators
- Private investors
- Family offices
- Real estate management companies
- Closely held and middle-market businesses

Our attorneys work with clients ranging from family-owned enterprises to sophisticated commercial investors, providing legal guidance that aligns with both operational and financial objectives.

Abrams Fensterman regularly represents a wide range of stakeholders on both the buy and sell sides of real estate transactions, including developers, owner-operators, private investors, family offices, real estate management companies, and closely held businesses. Our clients range from family-owned enterprises to sophisticated middle-market companies, each relying on experienced counsel to manage risk while advancing their business objectives.

Integrated Real Estate Legal Services

These acquisition and sale services are part of Abrams Fensterman's broader Real Estate Law and Litigation practice. By integrating transactional and litigation experience, our attorneys help clients identify risk, resolve disputes, and complete transactions with confidence across New York's complex regulatory environment.

These services are provided as part of Abrams Fensterman's comprehensive **Real Estate Law and Litigation practice**, representing property owners, developers, investors, and commercial clients throughout New York.

SERVICES

We have deep experience advising on the acquisition and disposition of all major property types and routinely lead both asset-based and equity-interest transactions. Our attorneys manage critical single-property deals as well as more highly structured transactions involving partnerships, joint ventures, and portfolio assets, tailoring transaction structures to align with financing strategies, tax considerations, and long-term investment goals.

In addition to purchase and sale transactions, we assist clients with all partnership and ownership matters related to real estate investments. This includes negotiating and documenting joint ventures, partnerships, and equity investment agreements, and drafting and revising operating agreements and related governance documents to ensure clarity, alignment, and protection for all stakeholders.

Key Legal Risks in Real Estate Transactions

Real estate acquisitions and sales in New York can involve significant legal and financial risks. Without proper legal guidance, buyers and sellers may face:

- Title defects or ownership disputes
- Zoning and land use restrictions
- Undisclosed liabilities or liens
- Contractual ambiguities and enforcement issues
- Financing complications or lender requirements
- Regulatory compliance violations

Abrams Fensterman helps clients identify and mitigate these risks early in the transaction process, protecting their investments and preventing costly disputes.

End-to-end counsel for sophisticated real estate transactions

We provide comprehensive transaction support throughout the deal lifecycle, including pre-contract analysis, negotiating letters of intent and purchase and sale agreements, coordinating due diligence, and managing closing and post-closing obligations. We work closely with clients to identify and resolve issues related to title, zoning, and land use, environmental considerations, leasing, and regulatory compliance, allowing transactions to proceed with confidence.

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Contact our Real Estate Acquisitions & Sales team to discuss your next transaction

For further information about our Real Estate group, please [contact our law firm](#) on Long Island at 516-328-2300, in Brooklyn at 718-215-5300, White Plains at 914-607-7010, Rochester at 585-218-9999 or Albany at 518-535-9477 to schedule an initial consultation.