

M&A: Selling Your Business: Maximizing the Value Panel Discussion Featuring Neil Kaufman, Esq.

May 12, 2016

Join us in our Grant Thornton office for this special program!

Thursday, May 12th 2016

Grant Thornton, LLP

445 Broadhollow Rd.

Melville, NY 11747

Come hear a panel of experts discuss experiences shared, lessons learned and reflections surrounding business succession and transaction planning. When thinking about selling a piece or all of your business, one needs to be prepared to maximize value for the enterprise you have worked so hard to build. We have assembled a panel of experts to discuss:

- How should you prepare your company for sale and what issues should you consider?
- What questions should you ask your advisors?
- What does a sale process look like?
- What would you need to prepare to entertain interested parties?

We have structured the format to be interactive with a panel discussion to start followed by a Q&A session with our panel and an expanded group of experts.

This distinguished panel includes:

- **John Snead, President, Merchant Capital Access**
- **Neil Kaufman, Chairman of Corporate Dept., Abrams, Fensterman, Fensterman, Eisman, Formato, Ferrara & Wolf, LLP**
- **John Von Bargen, Managing Director, H.I.G. Capital**
- **John Cristiano, Managing Director, Grant Thornton, LLP**

Moderated By:

- **David Clark, Managing Director, Raymond James Investment Banking, Inc.**

8:15 – 9:00a.m. – Breakfast and Networking

9:00 – 9:45 a.m. – Panel Discussion

9:45 – 10:30 a.m. – Q&A and Open Forum

Questions and Registration

Please contact Denis O'Leary at denis.o'leary@us.gt.com or 631.577.3523.

Please RSVP by Friday, May 6th 2016.

[Register For Event](#)