

Abrams Fensterman and Capital Health Consulting Announce Strategic Partnership, Effective as of January 1, 2025

FEATURED ATTORNEY



Patrick Formato

Executive Partner

Collaboration enhances comprehensive support offered to Health Care entities across New York State



CAPITAL HEALTH
CONSULTING

Lake Success, NY — February 18, 2025 – Abrams Fensterman is proud to formally announce its strategic partnership with [Capital Health Consulting LLC](#) (“CHC”), a government relations and consulting firm focused solely on health and human services. CHC offers innovative strategies for health and human service organizations with more than 150 years of experience in healthcare, policy, and government. CHC is led by its CEO, [Lisa Wickens-Alteri](#), a highly respected leader in New York’s healthcare community.

Under the leadership of [Patrick Formato](#), Director of Abrams Fensterman’s award-winning [Healthcare Practice](#), this partnership brings together two of New York’s most trusted healthcare advocates to deliver unparalleled support for hospital systems, nursing homes, assisted living facilities, ambulatory surgery centers, clinics, physician groups, pharmaceuticals, and other healthcare providers, associations and societies.

“Together with Lisa and the Capital Health Consulting team, we aim to equip healthcare providers with the tools they need to thrive in an increasingly complex landscape.”

– Pat Formato, Director of Abrams Fensterman’s Health Care Practice Group

Since 2017, Capital Health Consulting has delivered government relations, compliance, consulting and association management services to healthcare organizations in New York State.

“CHC works with any organization that has a patient at the heart of it. We bring deep knowledge of the healthcare system to support organizations in modernizing, expanding services, and creating innovative new approaches that improve health for New Yorkers. CHC is proud to partner with Abrams Fensterman. Our shared mission is to empower healthcare providers to deliver the highest quality of care while staying ahead of regulatory and operational challenges.”

– Lisa Wickens-Alteri, Founder and CEO of Capital Health Consulting

About Lisa Wickens-Alteri and Capital Health Consulting

Lisa Wickens-Alteri, Founder and CEO of Capital Health Consulting, brings over 36 years of experience in both public and private sector healthcare delivery at the state and county levels. As a Registered Nurse and former Deputy Director of the Office of Health Systems Management (OHSM) at the New York State Department of Health (NYSDOH), she has extensive expertise in healthcare policy, regulatory compliance, and program oversight.

As the Founder and President of Capital Health Consulting, Lisa’s expertise spans healthcare policy, regulatory compliance, and operational oversight, with an impressive track record that includes:

- **Leadership in New York State Healthcare:** Lisa served as Deputy Director of the Office of Health Systems Management (OHSM) at the New York State Department of Health (NYSDOH), overseeing state and federal surveillance programs, healthcare financing, and quality standards for facilities across New York.
- **Policy and Budget Expertise:** She has played a critical role in the development and coordination of Medicare and Medicaid budgets and worked closely with several Governors and Legislatures on New York’s healthcare delivery and financing issues. She has served on several committees of the NYS Master Plan For Aging, developing innovative policy and program recommendations to ensure that New Yorkers of all ages lead healthy, fulfilling lives while aging with dignity and independence.
- **Advocacy for Vulnerable Populations:** Lisa continues to serve as a Trustee of Northern Rivers, servicing children, adults and families in 41 counties. She is former long-time trustee of the Elizabeth Seton Pediatric Center. Lisa serves as Executive Director of the NYS Ambulatory Cardiovascular Society, the NYS Ambulatory Surgery Centers, and the NYS Society of Dermatology and Dermatologic Surgery. Based on her outstanding expertise in long term care, she was also designated by the New York State Attorney General as the first independent quality monitor in New York State to oversee quality improvement at a long-term care facility. She has since been appointed to serve in that important role at another long-term care facility by the NYS Supreme Court, recognizing her ability to improve quality and operations to ensure the health and safety of residents.

Expanded Resources for Abrams Fensterman Clients

By partnering with CHC, Abrams Fensterman has expanded its ability to provide unparalleled support for clients, ensuring they are well-positioned to navigate complex challenges and seize new opportunities.

Association Management Services

CHC bridges the gap between healthcare organizations and policymakers, delivering immense value to Abrams Fensterman clients. Through its expertise in government relations and health policy, CHC ensures that clients remain ahead of regulatory changes and have a voice in shaping policies with Albany legislators. This advocacy not only benefits healthcare providers but also enhances the strategic positioning of organizations across other sectors.

Provider Solutions

Leveraging over 100 years of combined experience with the New York State Department of Health, CHC enhances operational outcomes for healthcare clients. CHC helps healthcare providers to identify growth opportunities, transition to value-based care models, and develop meaningful partnerships. From facilitating critical meetings and navigating procurement opportunities to conducting mock surveys, pre-openings, and policy development, CHC's deep understanding of state systems helps clients achieve compliance and operational excellence.

Government Relations and Lobbying

CHC leverages strong relationships with key policymakers and deep experience in government operations to tackle complex regulatory and policy issues in New York State. Their government relations and lobbying services provide Abrams Fensterman clients with exceptional guidance, helping shape healthcare policy and legislation. By focusing on strategy, access, and advocacy, CHC keeps clients informed on state laws, regulations, and budgets while aligning legislative priorities with organizational goals. These efforts complement Abrams Fensterman's legal services, delivering comprehensive support to meet clients' needs.

Budget Advocacy

CHC's Budget Advocacy services provide Abrams Fensterman clients with a strategic edge in navigating New York State's complex budget process. By working closely with legislators and state agencies, CHC ensures that clients' funding priorities are effectively communicated and supported during the annual budget cycle. Whether advocating for new funding opportunities or protecting existing allocations, CHC's expertise helps clients align their goals with state budget priorities, ensuring they can secure the resources needed to drive their missions forward.

Compliance and Regulation

CHC's Compliance and Regulation services offer Abrams Fensterman clients enhanced, proactive support in maintaining adherence to New York's ever-evolving regulatory requirements. CHC assists clients in meeting compliance standards, addressing audits, and proactively adapting to new regulations, mitigating risks before they become issues. With experience spanning industries, CHC empowers clients to focus on their operations while ensuring they remain fully compliant with state and federal requirements, providing peace of mind and operational stability.

About Abrams Fensterman, LLP

Abrams Fensterman, LLP serves clients throughout New York State from offices in Long Island, Brooklyn, White Plains, Rochester, and Albany. When you partner with our firm, you instantly gain access to over 115 lawyers who are leaders of their respective fields. Collectively, our legal team has decades of experience as leaders in their practice areas, featured in nationally recognized publications and media, as well as leading local and state bar associations.

About Capital Health Consulting LLC

Capital Health Consulting's unique, firm-wide focus on healthcare and human services is founded on the CHC team's combined 150+ years of senior policymaking and practice experience. Our experience in lobbying, consulting, communications and association management is unmatched.

Contact



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