
Aaron Schlusberg

PARTNER



Long Island

3 Dakota Drive
Suite 300
Lake Success, NY 11042

Tel: 516-328-2300, ext. 320

Fax: 516-368-9591

Email: ASchlusberg@abramslaw.com

This biography is provided for informational purposes only and does not constitute legal advice.

PRACTICE AREAS

- Real Estate Law
- New York Real Estate Acquisitions and Sales Attorneys
- Commercial Real Estate Leasing Attorneys in New York
- Mergers & Acquisitions
- Commercial Litigation

Aaron Schlusberg is a Partner in the Real Estate department at Abrams Fensterman, LLP, working out of the firm's Long Island office.

Aaron represents owners, developers, investors, and lenders in a broad range of commercial real estate transactions, including acquisitions, dispositions, financings, and leasing matters.

Aaron has extensive experience advising owners, developers, investors, borrowers, and lenders on sophisticated commercial real estate transactions involving multi-family, office, healthcare, mixed-use, and investment properties, with particular experience in acquisitions, dispositions, refinancing, joint ventures, and complex financing structures.

Aaron has represented clients in commercial real estate transactions collectively valued at hundreds of millions of dollars, advising on acquisitions, dispositions, refinancing transactions, and secured financings involving multi-family, office, healthcare, and mixed-use properties throughout New York and across the United States. His experience includes negotiating purchase and sale agreements, mortgage and

preferred equity financing, joint venture structures, 1031 exchange transactions, sale-leasebacks, and sophisticated debt restructurings.

Aaron regularly counsels developers, institutional and private investors, borrowers, lenders, and healthcare operators through every stage of a transaction. His representative matters include acquisitions valued at up to \$85 million, multi-state portfolio transactions, complex refinancing involving senior and preferred equity lenders, healthcare real estate acquisitions, and financing for commercial developments. Drawing on his legal and finance background, Aaron provides practical, business-focused counsel that helps clients efficiently close transactions while protecting their long-term investment objectives.

Prior to joining Abrams Fensterman, Aaron practiced at boutique real estate law firms in Long Island and Brooklyn.

Aaron received a Juris Doctorate from Hofstra University School of Law, with a Real Estate concentration, and earned a Bachelor of Science in Finance from the Sy Syms School of Business at Yeshiva University. Aaron is admitted to practice law in New York.

BAR ADMISSIONS

- New York

EDUCATION

- Hofstra University School of Law, J.D.
- Yeshiva University, Sy Syms School of Business, B.S.

REPRESENTATIVE MATTERS

- Represented purchaser on \$85,000,000 acquisition of multi-family portfolio in Alabama and related financing.
- Represented joint-venture purchaser, including 1031 investor group, on \$72,000,000 acquisition of multi-family portfolio in Delaware and related financing.
- Represented purchaser on \$55,000,000 acquisition of multi-family portfolio in Florida and related financing.
- Represented borrower in combined \$52,000,000 refinancing with senior and preferred equity lenders.
- Represented purchaser on \$48,000,000 acquisition of nursing home portfolio in Florida and related financing.
- Represented purchaser on \$27,000,000 acquisition of office building in Arizona and related financing.
- Represented developer in \$27,000,000 refinancing of ground leasehold office building in New York City.
- Represented Seller on \$20,000,000 sale of multi-family portfolio in New Jersey and related assumption of senior and mezzanine financing.
- Represented lender in \$12,500,000 mortgage loan in New York City.

- Represented client in purchase-sale-leaseback of new ABA therapy center.